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# Research article

# **Evaluation of different strategic planning approaches in a forest plantation in the North of Misiones Province, Argentina**

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**Abstract:** In this paper we evaluate different models and constraints to define strategic planning approaches. In addition, we analyze the best models to meet the expectations generated by the organization. A forest company situated in the province of Misiones, Argentina, provided the data. Hence, forest growth was simulated and, ultimately, optimized planning was used to evaluate different scenarios with 50-year horizon. The best results to stabilize log production were obtained when the harvest is relaxed in  $\pm 2$  years. Relaxing the clear-cut age leads to a better balance in planting, thinning (1, 2, 3 and 4) and clear felling operations. We found that when maximizing the economic benefit, the NPV is slightly higher, however, this is not significant. In this sense, the planner chooses an economic or volumetric objective function. Furthermore, we demonstrated that model 1 presented better results than model 2 because it manages to stabilize production in the planning horizon. The results allow forest companies to see the implication of choosing the model for strategic planning.

Keywords: long-term planning; linear programming; forest management; optimization; *Pinus*; Araucaria

# 1. Introduction

Forests and forest industries play an important role in economic and social development in the northeast of Argentina, especially in the provinces of Misiones and Corrientes. Efficient planning is essential at all levels to achieve a competitive forestry industry. Forest-management planning could be addressed at various temporal scales. Strategic planning is associated with extended temporal horizons

whereas tactical planning focuses on shorter periods of time and typically encompass further spatial requirements (Bellavenutte, et al. [1]). According to Borges et al. [2] strategic or long-term management planning typically encompasses temporal horizons extending over more than 10 years so that forest economic and biological processes may be adequately known. Furthermore, the same authors emphasize that management planning is one of the most important problems that foresters must face.

Strategic planning is particularly important as it seeks to regulate forest production in the longterm and increase forest income to ensure sectorial competitiveness (Andersson [3]; Broz [4]). The multidimensionality of the system makes this process complex, and the aid of mathematical models is essential (Broz [5]). In this sense, linear programming is a robust tool to solve this type of problem. The first models applied to forest sciences were developed in the 60s by Gilmore and Gomory [6], Curtis [7] and Pnevmaticos and Mann [8]. However, the approach of Johnson and Scheurman [9] defines the bases of strategic planning based on an alternative formulation of the linear programming harvest scheduling problem which they called Model type I and II. Afterwards, Barros and Weintraub [10] developed a planning model for vertical industries demonstrating the need for wood production zones to be divided into areas with uniform characteristics. On the other hand, Gassmann [11] relies on stochastic optimization techniques to find the income levels that maximize the harvest in a finite horizon and under risky conditions. Thus far, different approaches and applications have been published. Due to computational limitations, the first models were relatively minor, but nowadays it is possible to tackle large problems using standard computers.

Currently there are numerous developments applied to different contexts in the forestry sector, for example strategic, tactic and operative planning; transport; log cutting; sawmill process; among others (Broz, [5], Bellavenutte, et al. [12]). In this sense, Banhara et al. [13] seeks a mixed integer linear programming model with minimization of target deviations to improve operational planning techniques for eucalyptus harvest. On the other hand, Da Silva [14] studied models of use divided into blocks and parcels to minimize the costs of use and maintenance of the forest road network through Mixed Whole Linear Programming (PLIM). Pereira [15] applies an optimized tactical planning for the Eucalyptus spp forest harvest considering annual harvest blocks. Viana Céspedes [16] proposes a combinatorial optimization model based on the problem of the multiple traveling salesperson with multiple deposits as a tool to support harvest scheduling and equipment allocation for contractor companies. Paradis et al. [17] presented a two-level formulation, based on a classical wood supply optimization model, which explicitly anticipates the consumption of industrial fibers. Troncoso et al. [18] presented a model of the supply chain of a vertically integrated firm. The goal is to determine which stand to cut and when and where to send each of its products. In addition, the literature presents multiple objective models, in which the decision-maker must plan a compromising situation among several defined aspects. Among these, we can cite the works of Broz [5], Silva et al. [19], Diaz-Balteiro et al. [20], Giménez et al. [21], Bellavenutte et al. [12] and others.

The mathematical optimization applications have been carried out since the 60s (Bettinger and Chung [22]). Furthermore, the applications are carried out in different areas of the forest value chain, from primary production (silviculture, harvesting, transport and others) to transformation (cutting pattern, optimization process, drying and others). In addition, we conclude that different approaches to mathematical optimization are presented, such as deterministic, stochastic, mono-objective and multi-objective models. Despite the large amount of information on the mathematical models applied to the forestry sector, by adopting these tools, the company must be cautious. In this sense, different

models and constraints must be evaluated to define which of them meets expectations set by the organization.

In this work, we evaluated four mathematical model variants, based on Johnson and Scheurman's [9] model, were evaluated. The first mathematical model seeks to minimize the difference between the extreme values of production; the second model seeks to minimize the absolute deviations of log productions between consecutive years; the third model seeks to maximize the net present value (NPV) and balancing log production between consecutive years; and finally, the fourth model seeks to maximize the NPV and balancing log production based on the first year of the planning horizon. Besides, we seek to plan the change of cultivated species with the objective of achieving a monospecific forest heritage. The objective of this work was to evaluate different mathematical models (objective functions and constraints) as forest planning tools, both in volume regulation and in cultivated species change policy. In addition, it sought to show the effect of flexibilization of the harvest age on the interannual production of logs.

The authors compare different mathematical models for forest regulation, both objective functions and constraints. In this sense, we seek to highlight the advantages and disadvantages of each approach in such a way that the decision maker adopts a model according to their organization objectives. We pretend demonstrate the effect of harvest age flexibilization in production regulation and the impact of resulting management regimes on forest value. Finally, we intend to show that the models and the regulating production allow defining a policy of species change without compromising production volumes.

The paper is structured as follows. Section 2 presents the methodology that describes the study area, current forest management and its limitations, as well as another management proposal. Then, the main features of the model and a description of the application is presented. Section 3 presents the results of applying the models and section 4 summarizes the main conclusions derived from this research.

# 2. Methodology

## 2.1. The study area

The study area belongs to a forest heritage located in the north of the province of Misiones. The land use is a forest plantation with *Pinus taeda* (Pt), *Pinus elliottii var. elliottii x Pinus caribaea var. hondurensis* or hybrid pine (Hp) and *Araucaria angustifolia* (Aa) belonging to a forest heritage located in the north of the province of Misiones. This case corresponds to a total of 162 stands representing an area of 3056 ha, with an age range from 1 to 36 years. In table 1 the number of stand and area for each species is shown.

Specie	Stand number	Area (ha)
Araucaria angustifolia	32	482
hybrid pine	45	770
Pinus taeda	85	1.804
Total	162	3.056

Table 1. Participation of each species in the forest heritage.

# 2.2. Current forest management

The forest has a traditional forest management scheme which is 3-4 thinnings and rotation age older than 18 years (Pt and Hp) and 25 years (Aa) to produce large logs. In Table 2, intervention type, intensity and opportunity of the silvicultural action of the company is detailed. In management activities, the following costs were considered: planting and maintenance for 3 years: 951.51 USD/ha; pruning 1: 114.59 USD/ha; pruning 2: 117.1 USD/ha; pruning 3: 147.82 USD/ha; administrative costs: 50 USD/ha/year (COIFORM [23]).

Species	Intervention	Tree removed (%)	Age (years)
Araucaria angustifolia - Initial	1° thinning	50	8
density 2,222 trees/ha - 3	2° thinning	40	11
pruning	3° thinning	40	15
	4° thinning	40	20
	Clear-cutting	100	25
Pinus taeda -	1° thinning	55	6
Initial density 1,667 trees/ha -	2° thinning	40	9
2 pruning	3° thinning	40	13
	Clear-cutting	100	18
Hybrid pine -	1° thinning	50	7
Initial density 1,333 trees/ha -	2° thinning	40	10
2 pruning	3° thinning	40	14
-	Clear-cutting	100	18

Table 2. Traditional management regimes for the three species planted.

## 2.3. Problems and proposal

The current forest management scheme is very rigid, and this does not allow an adequate balance of interannual log production. This means that there are years with high log production and years of low production. In this case, a more flexible clear-cutting age was proposed. Thus, the clear-cutting age is relaxed by  $\pm 1$  (that is, 3 clear-cutting age options) and the following clear-cutting age is relaxed by  $\pm 2$  years (5 clear-cutting age options).

In this sense, the factory demands logs with a maximum small end diameter<sup>1</sup> (SED) of 24 cm, but current forest management points to produce thick logs. The ones with a SED greater than 24 cm represent 48% of the total volume. In addition, pulp logs represent 10%; but logs with a maximum SED of 24 cm represent less than 42% of the total volume. In this case, it is proposed to eliminate a thinning operation for each species.

Currently, Pt and Aa represent 75% of the forest. Pt have more conicity and a higher yield (33 m<sup>3</sup>/ha/year) whereas Aa have less conicity and a low yield (24 m<sup>3</sup>/ha/year). On the other hand, the Hp has a good yield (34 m<sup>3</sup>/ha/year), less conicity and fine branches, which allows good pruning and higher industrial performance. Furthermore, Ph has physical and mechanical properties equal to, or

<sup>&</sup>lt;sup>1</sup> The small end diameter or SED is the smallest diameter of a log and it is given by its conicity.

greater than, Aa and Pt. For these reasons, a new management policy, to replace Pt and Aa stands by Ph was proposed.

Currently, the company carries out the planning process empirically, using a spreadsheet. In this situation, we proposed the use of mathematical optimization models as decision support tools. In addition, we demonstrated the flexibility of the tools in the face of changes in forest management policy. These models are evaluated in a planning horizon of 50 years, from 2022 to 2071, and for the calculation of profitability, a discount rate of 10% is used.

# 2.4. Forest products

Table 3 shows log characteristics taken from the forest according to the species, SED, length and market prices put at the sawmill subtracting average costs of thinning, harvest and transport (COIFORM, [23]). In other words, these prices are named standing timber prices. These data are used to simulate forest management regimens.

Specie	SED (cm)	Log length (ft)	Price (USD/t)	Id reference
Pinus taeda	35–99	<u>14</u>	13,88	Pt35 99
Pinus taeda	29–35	14	8,23	Pt29 35
Pinus taeda	25–29	14	3,7	Pt25_29
Pinus taeda	18–25	10	2,37	Pt18_25
Pinus taeda	14–18	10	1,99	Pt14_18
Pinus taeda	<14	8	1,21	PtPulp
Hibrid pine	35–99	14	13,88	Hp35_99
Hibrid pine	29–35	14	8,23	Hp29_35
Hibrid pine	25-29	14	3,7	Hp25_29
Hibrid pine	18–25	10	2,37	Hp18_25
Hibrid pine	14–18	10	1,99	Hp14_18
Hibrid pine	<14	8	1,21	HpPulp
Araucaria angustifolia	35–99	14	36,3	Aa35_99
Araucaria angustifolia	29–35	14	20,68	Aa29_35
Araucaria angustifolia	25–29	14	20,68	Aa25_29
Araucaria angustifolia	18–25	10	9,33	Aa18_25
Araucaria angustifolia	14–18	10	5,66	Aa14_18
Araucaria angustifolia	<14	8	1,21	AaPulp

## Table 3. Forest products prices according to specie, SED and length.

## 2.5. Mathematical models

In Table 4, everything related to the model is listed, such as, index, variables and parameters, with a short description and corresponding units. Every model considers a 50-year planning horizon divided into 50 periods of 1-year each. The objectives of model 1 (Eqs 1–4) and 2 (Eqs 5–8) are intended to stabilize the global production of the forest. On the other hand, model 3 (Eqs 9–12) and 4 (Eqs 13–16) we seek to maximize NPV, considering costs and revenues. All management regimes consider not only current stand situation, but future cycles too.

	Description
Index	
i	Stands, $i = 1,, M$
j	Silvicultural prescriptions, $j = 1,, N$
t	Period, $p = 1,, H$
Variable	
$X_{ij}$	The area of stand <i>i</i> to be managed according to prescription <i>j</i> .
MinMax	The lowest volume from maximum production volume in the planning horizont.
MaxMin	The highest volume of the minimum possible production in the planning horizon.
VOLDEV	The absolute volume deviation (m <sup>3</sup> ) in consecutive years.
<u>MinDIF</u>	Dependent variable (m <sup>3</sup> ) representing the difference between the extreme maximum and
	minimum volumes.
<u>MinDEV</u>	Dependent variable (m <sup>3</sup> ) representing the minimum absolute deviations of log productions
	among consecutive years.
<u>MaxNPV</u>	Dependent variable (USD) representing the maximum NPV.
Parameter	
VOL <sub>ijt</sub>	Volume ( $m^3$ ) obtained from stand <i>i</i> at period <i>t</i> according to prescription <i>j</i> , determined from
	the simulation process.
$A_i$	Area of stand <i>i</i> (ha).
$NPV_{ij}$	Net present value (USD) from stand <i>i</i> managed whit prescription <i>j</i> .
и	Production relaxation factor (<1) between <i>t</i> .

Table 4. Indexes, variables and parameters of the model.

Model M1: This model seeks to minimize the difference between the extreme values of production (Eq 1) avoiding harvesting a surface larger than that available in each stand i.e., maximum area of each stand (Eq 2). Additional constraints (Eq 3) are required to minimize the difference between the maximum and minimum annual log production. Here, the lowest volume from maximum production volume and the highest volume of the minimum production volume in the planning horizon is obtained and it will be minimized in the objective function. Finally, the type of variable must be defined (Eq 4) to ensure that the harvest area was positive.

$$MinDIF = Min(MinMax - MaxMin)$$
(1)

$$\sum_{j=1}^{N} X_{ij} \le A_i; \forall i$$
(2)

$$\sum_{i=1}^{M} \sum_{j=1}^{N} (VOL_{ijt} X_{ij}) \le MinMax; \forall t$$

$$\sum_{i=1}^{M} \sum_{j=1}^{N} (VOL_{ijt} X_{ij}) \ge MaxMin; \forall t$$
(3)

$$X_{ij} \ge 0; \quad \forall i, j \tag{4}$$

Model M2: This model seeks to minimize the absolute deviations of log productions between consecutive years (Eq 5) given the maximum area of each stand (Eq 6), similar to Eq 2 of the model M1. Additional constraints (Eq 7) seek to compute the absolute deviations of log harvest between consecutive years. In this case, absolute volume deviation in consecutive years is supposed to minimize in objective function. As in the previous model, the type of the variables must be established (Eq 8).

$$MinDEV = VOLDEV \tag{5}$$

$$\sum_{j=1}^{N} X_{ij} \le A_i; \forall i \tag{6}$$

$$\sum_{i=1}^{M} \sum_{j=1}^{N} (VOL_{ijt} X_{ij}) - \sum_{i=1}^{M} \sum_{j=1}^{N} (VOL_{ijt-1} X_{ij}) < VOLDEV; \forall t > 1$$

$$\sum_{i=1}^{M} \sum_{j=1}^{N} (VOL_{ijt-1} X_{ij}) - \sum_{i=1}^{M} \sum_{j=1}^{N} (VOL_{ijt} X_{ij}) < VOLDEV; \forall t > 1$$
(7)

$$X_{ij} \ge 0; \quad \forall i, j \tag{8}$$

Model M3: This model seeks to maximize NPV (Eq 9) given the maximum area of each stand (Eq 10). Here, NPV depends on the discount rate chosen which is uploaded on software used to solve these models. In this case, balancing log production between consecutive years was defined, i.e., between t and t-1 (Eq 11). In other words, these constraints seek to establish a balance to avoid oscillations in of logs supply in consecutive periods of planning horizon. In addition, a parameter u is defined to relax the constraint to avoid infeasible solutions. As in the previous model, the type of the variables must be established (Eq 12).

$$MaxNPV = \sum_{i=1}^{M} \sum_{j=1}^{N} NPV_{ij} \times X_{ij}$$
(9)

$$\sum_{j=1}^{N} X_{ij} \le A_i, \forall i$$
(10)

$$\sum_{i=1}^{M} \sum_{j=1}^{N} Vol_{ijt} \times X_{ij} \ge (1-u) \times \sum_{i=1}^{M} \sum_{j=1}^{N} Vol_{ij(t-1)} \times X_{ij}; \forall t$$

$$(11)$$

$$\sum_{i=1}^{M} \sum_{j=1}^{N} Vol_{ijt} \times X_{ij} \leq (1+u) \times \sum_{i=1}^{M} \sum_{j=1}^{N} Vol_{ij(t-1)} \times X_{ij}; \forall t$$
$$X_{ii} \geq 0, \forall i, j$$
(12)

and the first period of the planning horizon.

$$MaxNPV = \sum_{i=1}^{M} \sum_{j=1}^{N} NPV_{ij} \times X_{ij}$$
(13)

$$\sum_{i=1}^{N} X_{ij} \le A_i, \forall i \tag{14}$$

$$\sum_{i=1}^{M} \sum_{j=1}^{N} Vol_{ijt} \times X_{ij} \ge (1-u) \times \sum_{i=1}^{M} \sum_{j=1}^{N} Vol_{ij(t=1)} \times X_{ij}; \forall t$$

$$\sum_{i=1}^{M} \sum_{j=1}^{N} Vol_{ijt} \times X_{ij} \le (1+u) \times \sum_{i=1}^{M} \sum_{j=1}^{N} Vol_{ij(t=1)} \times X_{ij}; \forall t$$
(15)

$$\sum_{i=1}^{n} \sum_{j=1}^{n} \sum_{i=1}^{n} \sum_{j=1}^{n} \sum_{i$$

$$X_{ij} \ge 0, \forall i, j \tag{16}$$

These models were implemented in Optimber-LP software for strategic forest planning and developed by Optimber Company. For the simulation of forest management regimes, Optimber-LP uses the SisPTaeda simulation package, developed by Empresa Brasileira de Pesquisa Agropecuária (EMBRAPA) for the projection of forest growth. On the other hand, to solve mathematical optimizations models, Optimber-LP uses LINGO, a software developed by Lindo System Inc. The data required to model are stand, species, age, site index, area, year of planting, initial density, basal area, pruning height and number of thinnings carried out. All data are provided by the company through forest inventories for commercial purposes. The implementation was carried out on a computer with Intel Core i5-2310M, CPU @ 2.10 GHz, 8 GB of RAM and 64-bit OS.

To evaluate the models and the effect of relaxation, diverse scenarios are proposed which are based on the combination of the type of model and the clear-cut age relaxing (CAR). Table 5 describes each one.

## 3. Results

## 3.1. Models statistics

In Table 6, the statistics of the proposed scenarios, namely, number of variables, number of constraints, computation time, number of iterations and nonzeros elements are shown for all models and CAR. In all cases, the models do not exceed 114,000 variables and these have a reasonably low computation time, less to 88 seconds.

Mode	Without	We seeks to minimize the difference between the extreme values of production but without clear-cut
1 M1	CAR	age relaxing.
Mode	Without	We seeks to minimize the absolute deviations of log productions between consecutive years but
1 M2	CAR	without clear-cut age relaxing.
Mode	CAR $\pm$	We seeks to minimize the difference between the extreme values of production with a clear-cut age
1 M1	1 year	relaxing of $\pm 1$ year, i.e., with three harvest age options.
Mode	$CAR \pm$	We seeks to minimize the absolute deviations of log productions between consecutive years with a
1 M2	1 year	clear-cut age relaxing of $\pm 1$ year, i.e., with three harvest age options.
Mode	$CAR \pm$	We seeks to minimize the difference between the extreme values of production with a clear-cut age
1 M1	2 year	relaxing of $\pm 2$ year, i.e., with five harvest age options.
Mode	$CAR \pm$	We seeks to minimize the absolute deviations of log productions between consecutive years with a
1 M2	2 year	clear-cut age relaxing of $\pm 2$ year, i.e., with five harvest age options.
Mode	CAR $\pm$	We seeks to maximize NPV and balancing log production between consecutive years with a clear-cut
1 M3	1 year	age relaxing of $\pm 1$ year, i.e., with three harvest age options.
Mode	$CAR \pm$	We seeks to maximize NPV and balancing log production based on the first year with a clear-cut age
1 M4	1 year	relaxing of $\pm 1$ year, i.e., with three harvest age options.
Mode	CAR ±	We seeks to maximize NPV and balancing log production between consecutive years with a clear-cut
1 M3	2 year	age relaxing of $\pm 2$ year, i.e., with five harvest age options.
Mode	CAR ±	We seeks to maximize NPV and balancing log production based on the first year with a clear-cut age
1 M4	2 year	relaxing of $\pm 2$ year, i.e., with five harvest age options.

#### Table 5. Scenarios proposed.

		N° variables	N° constraints	Time resolution (s)	N° iterations	Nonzeros
Model M1	Without CAR	31,122	44,391	1	0	121,541
Model M2	Without CAR	31,121	44,389	1	0	121,634
Model M1	$CAR \pm 1$ year	42,530	44,391	13	2,821	991,334
Model M2	$CAR \pm 1$ year	42,529	44,389	13	3,056	991,427
Model M1	$CAR \pm 2$ year	113,329	44,391	79	1,803	6,440,444
Model M2	$CAR \pm 2$ year	113,328	44,389	88	2,821	6,440,537
Model M3	$CAR \pm 1$ year	42,528	44,389	13	927	1,004,698
Model M4	$CAR \pm 1$ year	42,528	44,389	13	841	1,004,698
Model M3	$CAR \pm 2$ year	113,327	44,389	76	917	6,524,607
Model M4	$CAR \pm 2$ year	113,327	44,389	74	917	6,524,607

#### Table 6. Statistics of the proposed scenarios.

#### 3.2. Scenario without clear-cut age relaxing

In Figure 1 shows the volumes obtained for each product (see Table 3, Id reference) without clearcutting age relaxing in a 50-year forestry planning horizon. In this case, a significant oscillation is observed in the log production, this is between 56,000 and 202,000 m<sup>3</sup>/year. According to Bettinger et al. [24] and Broz et al. [4], a stand-level decision is carried out and the main problem lies in the instability of log supply and a consequence is the purchase of logs. Besides, this scenario is unrealistic, especially in integrated companies, and some strategies must be established to avoid the year-on-year oscillation. Here, there is a strong variation of the area affected to plantation, thinning (1, 2, 3 and 4) and clear felling. This variation has a direct correlation with the volume of logs harvested. In this case, the minimum and maximum planting and harvesting area was 34 and 380 ha/year respectively since the harvested area is immediately reforested. On the other hand, thinning ranges between 0 and 381 ha per year. A coefficient of variation of 55% was observed in planting and harvesting area and 59% in thinning.

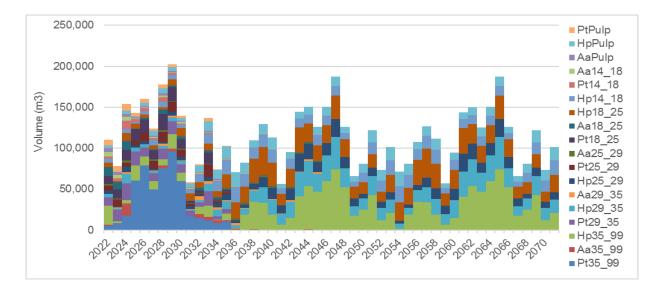


Figure 1. Global volumes without clear-cut age relaxing.

# 3.3. Volume optimization with clear-cut age relaxing $\pm 1$

By applying model M1, the volume stabilized at 105,000 m<sup>3</sup>/year, with a maximum of 133,000 m<sup>3</sup>/year. At the beginning of the planning, the logs volume was higher because the forest was made up mostly by stands of adult stage trees (Figure 2). On the other hand, when model M2 is applied, the production of logs ranges between 94,000 and 140,000 m<sup>3</sup>/year, with an average of 114,000 m<sup>3</sup>/year. However, it presents an upward and downward inter-annual variation; this is because the regulation of production is carried out between consecutive years (Figure 3). Regarding the change of species, when planning in forest with model M1, at 25 years (2046) there is complete replacement of Pt and Aa stands by Hp, however, when model M2 is applied the replacement occurs in year 24 (2045). In this case, a moderate variation of the area affected to plantation, thinning (1, 2, 3 and 4) and clear felling is obtained, and it is similar for both models. The minimum and maximum planting and harvesting area was 103 and 240 ha/year respectively with 22% of coefficient of variation. Otherwise, the thinning ranges between 15 and 300 ha per year and coefficient of variation of 34%.

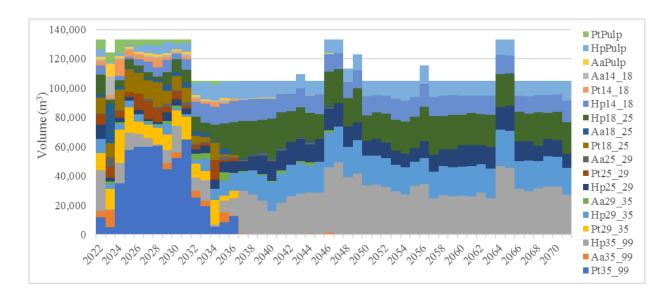


Figure 2. Volume behavior applying model M1 and clear-cutting age relaxing  $\pm 1$  year.

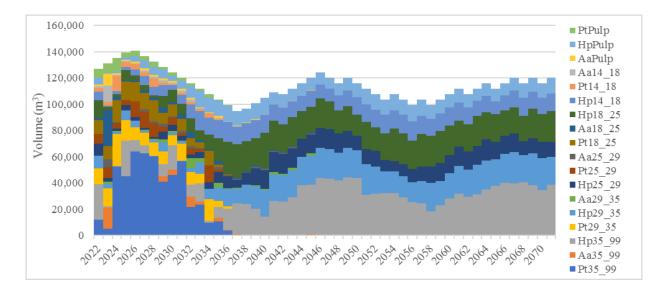


Figure 3. Volume behavior applying model M2 and clear-cut age relaxing  $\pm 1$  year.

# 3.4. Volume optimization with clear-cut age relaxing $\pm 2$

With model M1, the volume stabilizes at 105,000 m<sup>3</sup>/year. In this case, a very stable production is presented with an average production of 115,000 m<sup>3</sup>/year, a minimum of 112,000 m<sup>3</sup>/year and a maximum of 123,000 m<sup>3</sup>/year. This maximum volume occurs at the beginning of the planning horizon and, as mentioned, a high percentage of stands is due to adulthood (Figure 4). When using model M2, the average logs production is 113,000 m<sup>3</sup>/year, with a maximum of 126,000 m3/year, which occurs at the beginning of the planning horizon, and a minimum of 103,000 m<sup>3</sup>/year, which occurs at the end of the horizon. In this case, although production is stable, it is decreasing. Hence, it does not allow determining the regular forest volume (Figure 5). Regarding the change of species, when planning in forest with model M1, at 26 years (2047) there is complete replacement of Pt and Aa stands by Hp. However, when model M2 is applied the replacement occurs in year 22 (2043). Here, a moderate

variation of the area affected to plantation, thinning (1, 2, 3 and 4) and clear felling is obtained, and it is similar for both models. In this case, the minimum and maximum planting and harvesting area was 89 and 265 ha/year respectively and 17% of coefficient of variation. On the other hand, the thinning ranges between 20 and 265 ha per year with 28% of coefficient of variation.

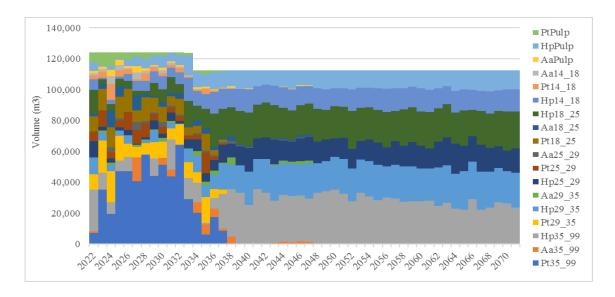
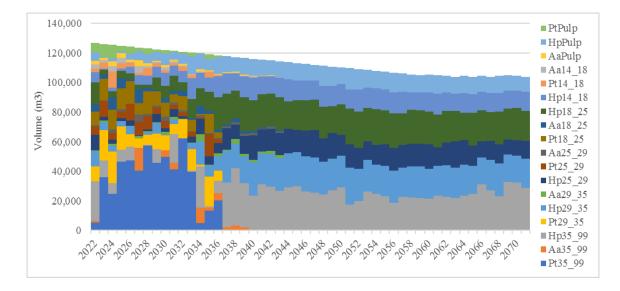
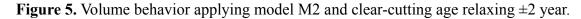


Figure 4. Volume behavior applying model M1 and clear-cutting age relaxing ±2 year.





# 3.5. Economic optimization with clear-cut age relaxing $\pm 1$

Figure 6 shows the volumes obtained for each product by applying model M3 and clear-cut age relaxing  $\pm 1$  year is defined. At this point, we have observed a moderated oscillation in the log production with a minimum of 89,000 m<sup>3</sup>/, a maximum of 143,000 m<sup>3</sup>/year and an average of 115,000 m<sup>3</sup>/year; and USD 7,348,416 is the NPV obtained. In this case, we have observed an upward and downward inter-annual log production variation due to constraint 11 with the interannual

regulation being carried out between consecutive years, i.e., t and t-1. On the other hand, when model M4 is applied, the production of logs ranges between 103,000 and 134,000 m<sup>3</sup>/year, with an average of 115,000 m<sup>3</sup>/year (Figure 7) and USD 7,449,453 is the NPV, 1.34% more than model M3. Here, the interannual production is more stable given that the minimum level of logs is defined based on the first year of the planning horizon, determined in constraint 15. Regarding the change of species, when planning a forest with model M3 and model M4, at 25 years (2046) there is complete replacement of Pt and Aa stands by Hp. As in the previous case, we have detected a moderate variation of the area affected to plantation, thinning and clear-cut and it is similar for both models. In this case, the minimum and maximum planting and harvesting area was 74 and 308 ha/year respectively with 31% of coefficient of variation. Otherwise, the thinning ranges between 15 and 300 ha per year and coefficient of variation of 39%.

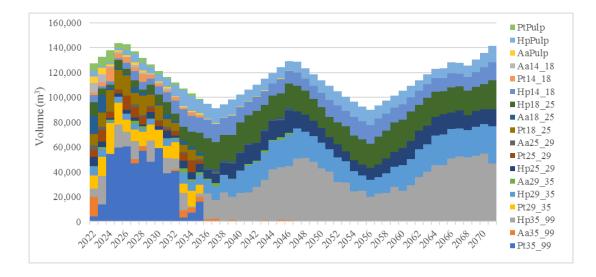


Figure 6. Volume behavior applying model M3 and clear-cut age relaxing ±1 year.

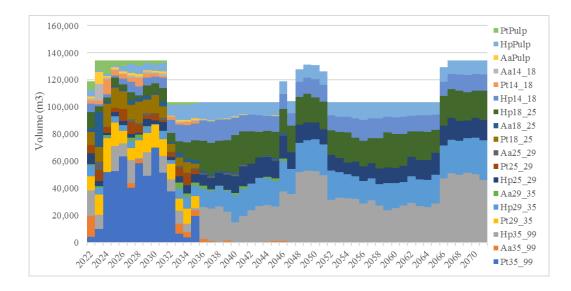


Figure 7. Volume behavior applying model M4 and clear-cut age relaxing  $\pm 1$  year.

In Figures 8 and 9 you can see the volumes obtained for each product by applying models M3 and M4 respectively, and clear-cut age relaxing  $\pm 2$  year is defined. As in the preceding case, a moderated oscillation is observed in the log production where 89,000 m<sup>3</sup>/year is the minimum, 157,000 m<sup>3</sup>/year is the maximum and 115,000 m<sup>3</sup>/year is the average and USD 7.449.453 is the NPV obtained. The behavior of the volume produced is like that obtained when clear-cutting age relaxing is  $\pm 1$  year. By applying model M4 the production of logs ranges between 102,000 and 133,000 m<sup>3</sup>/year, with an average of 115,000 m<sup>3</sup>/year (Figure 9) and USD 7.425.060 is the NPV, 1.42% more than model 3. In Model M4, the interannual production is quite stable given that the minimum level of logs is defined on the basis of the first year of the planning horizon. Regarding the change of species, when planning a forest with model M3 and model M4 and clear-cutting age relaxing is  $\pm 1$  year, at 27 years (2047) there is complete replacement of Pt and Aa stands by Hp. Here, a moderate variation of the area affected to plantation, thinning and clear-cut is detected and it is similar for both models. In this case, the minimum and maximum planting and harvesting area was 85 and 317 ha/year respectively with 34% of coefficient of variation. For other part, the thinning ranges between 15 and 233 ha/year and coefficient of variation of 38%.

The economic performance of each combination between model and clear-cutting relaxing is presented in Figure 10. By optimized volume (models M1 and M2) without clear-cut age relaxing, model M1 and model M2 generated a NPV of USD 7,168,742 but, when clear-cutting was relaxing in  $\pm 1$  year, the NPV of model M1 and model M2 was 0.18% and 0.23% less than scenario without clear-cut age relaxing. When clear-cutting was relaxing in  $\pm 2$  year, the NPV of model M1 and model M2 was 3.29% and 4.38% less than scenario without clear-cutting age relaxing. On the other hand, when the NPV is optimized, the economic value is 1.04% higher than the scenarios in which the volume is optimized. Here, the model M4 and clear-cutting relaxing in  $\pm 1$  year showed the largest NPV and the variation between these scenarios is less than 1.75%.

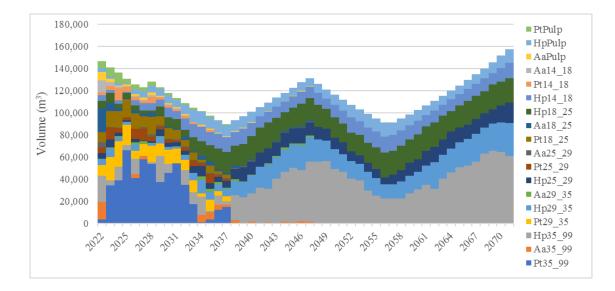


Figure 8. Volume behavior applying model M3 and clear-cutting age relaxing ±2 year.

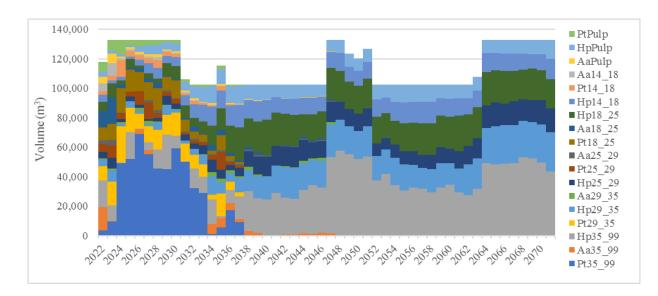


Figure 9. Volume behavior applying model M4 and clear-cut age relaxing  $\pm 2$  year.

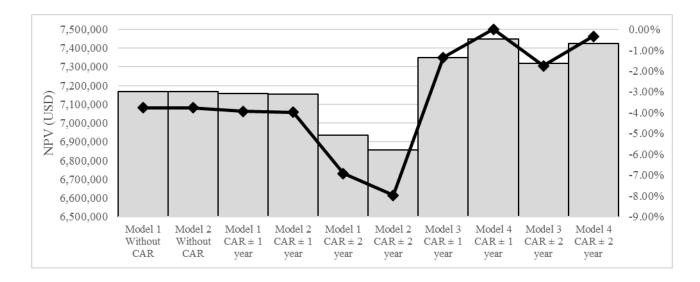


Figure 10. NPV calculated for each model and clear-cutting relaxing (CAR is clear-cut age relaxing).

# 4. Discussion

An overall analysis of the results shows large fluctuations in harvest volume when harvesting age is restricted. Similar results were obtained by Augustynczik et al. [25] and Augustynczik [26]. In order to stabilize logs production, better results are obtained when harvest age is relaxed in ±2 years because management prescriptions (options) are increased and, consequently, the mathematical model becomes more flexible as a result of increasing the feasible region (Winston and Goldberg, [27]). According to McDill [28] a large number of potential prescriptions for each management unit is essential to have a computer program which can simulate different prescriptions for each unit based on the attributes of the unit and to populate a database with parameters quantifying the inputs and outputs for each prescription for each management unit.

Furthermore, we demonstrate that model M1 presents better behavior than model M2 because it

stabilizes production in the planning horizon. On the other hand, when we seek to maximize NPV, the stabilization of production only through a constraint. Results obtained with model M3 are similar to those of Broz et al. [4] and Vielma et al. [29]. Yet, the results obtained in model M4 are similar to Augustynczik [26], however, this author does not show volumes by products. The production balance constraint in the the first year of the planning horizon presents a better regulation of production than the constraint that regulates production between years. Models M2 and M3 present a narrow perspective problem since they compute volumes between consecutive years, which generates significant deviations in the planning horizon. In order to solve the narrow perspective problem of models M2 and M3, we recommend to establish a minimum and maximum volume limits based on an average harvest volume. In this sense, a minimum and maximum level must be established from the average harvest volume, relaxing  $\pm 2\%$ ,  $\pm 4\%$ ,  $\pm 6\%$ , and so on until a feasible solution is found. Furthermore, the results improve if the harvest age is relaxed by  $\pm 2$ .

Relaxing the clear-cut age leads to a better balance in planting, thinning (1, 2, 3 and 4) and clear felling operations. However, no significant differences were found between  $\pm 1$  and  $\pm 2$  years, for the four models.

# 5. Conclusions

We show that rigid forest management scheme based on optimal harvesting at stand level generates problems in log supply to industries. In addition, the areas intervened for planting, thinning (1, 2, 3 and 4) and clear-cutting show large interannual variations. As a result, the allocation of resources varies significantly from year to year.

We presented four mathematical models to planning the forest production in a horizon of 50 years. Models M1 and M2 aim to stabilize production and Models M3 and M4 aim to maximize NPV. The four models presented different results according to their objectives and constraint. We found that when maximizing the economic benefit, the NPV is slightly higher, but it is not significant. In this sense, it is up to the planner to choose an economic or volumetric objective function according to the objectives planned by the organization.

The models succeeded in replacing the Aa and Pt stands with Hp at the time of clear felling. This, converting the forest heritage into monospecific. Although this is not something desirable from the environmental point of view, the forest management carried out by the company allows the interaction of other native species in its forests.

For future studies, we suggest to solve models M1 and M2 with a goal programming approach, because to optimize the volume, we obtained a rigid model with potential infeasible scenarios. In addition, in order to solve the narrow perspective problem, we recommend to establish a minimum and maximum volume limits based on an average harvest volume.

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# **Conflict of interest**

The authors declare there is no conflicts of interest.

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